CALGARY SUN.COM ARTICLE QUOTING PATTI WOOD ON BODY LANGUAGE DURING THE VASELINE INTENSIVE CARE TOUCH CAMPAIGN. Patti is the campaign spokesperson and was interviewed by television, radio and newspapers across Canada.

Non-verbal signals show love

## Power of touch

Joanne Richard July 30, 2005 Sun Media

Think you and your mate have lost that loving feeling? Well, you better listen up to the non-verbal cues in your relationship to find out because body language speaks loud and clear about what's going on — it's an actual "problem predictor."

When there's trouble brewing, body language verbalizes true emotions and feelings — even if words say otherwise.

Saying "I love you" just isn't enough, says Dr. David Givens. Love signals are the true indicator: "It's much more powerful to be touched and have a caring voice."

According to world-renowned anthropologist, there's an unspoken vocabulary of love that builds attachment and loyalty over time and gives marriage staying power.

Struggling couples merely talk, successful couples touch, says Givens.

"Gestures work better than words in keeping a mate and keeping the bond going. Non-verbal signals rouse deeper parts of the emotional brain, where mating instincts lie.

"Facial expressions, body movements and postures register with more immediacy than do the linguistic sounds of speech."



HUG THERAPY ... Hug your partner at least twice a day, say relationship experts.

It's all about Love Signals, the name of his new book published by St. Martin's Press, which explores the nonverbal signs, signals and cues human beings exchange to attract, win and keep their mates.

According to Givens, "the burden of keeping the love connection going is on the guy by keeping the love signals flowing."

But, often once mated, he says, men let the tactile signals go dead, especially the caring tone of voice.

"The pair bond is much healthier when the guy keeps the signals coming. Women know this intuitively but they pull back when they're not getting feedback and the pair bond weakens."

According to body language expert Patti Wood, "No matter what someone says, their signals and cues are more honest and revealing – they speak volumes."

We give out thousands of non-verbal cues per minute, says Wood, so tune out words and tune into action.

"Sometimes their actions are yelling and screaming at us, but we choose to take their words because it's more comfortable," says the non-verbal communication and behaviour expert based in Atlanta.

So, just what are love signals that bind?

"A non-verbal sign of companionship love is the shoulder embrace," says Givens, adding that established couples communicate love and caring by touching each other's shoulders and upper arms with their fingertips and opened palms.

Non-sexual touching has a healing effect.

"More immediate and far more powerful than words, touching, hugging and hand-holding are essential signs to reassure that you care," says Givens, adding that they also increase the flow of pleasure-producing endorphins released into the nervous system.

"Hug your partner twice a day to care for, comfort and show your love," advises Givens.

Also, another way to reconnect is to share the "20-second kiss."

So why do relationships end?

"Women complain they receive too few affectionate cues; men complain about a partner's whining tone of voice."

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## SIGNS OF A STRUGGLING RELATIONSHIP

Whether it's stress, a mid-life crisis or infidelity, non-verbal cues speak volumes.

According to Patti Wood, watch out for sudden behavioral shifts in the long-term pattern of intimacy.

- Intimate touches, like greetings and goodbyes, disappear, says Wood. "This signals that they're not as important anymore. Greeting your partner at the door makes them feel safe and comfortable. It's a real basic part of being in a relationship."
- When carrying on a conversation, there's body tenseness and/or arching, leaning or turning away.
- Hostility cues include rolling of the eyes, tense lips, turning the head away.
- No more sharing of intimate space, such as the bathroom sink.
- · Couples start going to bed at different times.
- Partners don't share the bed anymore. "We make excuses for very profound nonverbal messages. They're often ignored and instead excuses are made because it may be too terrifying to face reality."

Read more about Patti's body language explanations on her web site <a href="www.pattiwood.net">www.pattiwood.net</a> To have Patti speak to your group or train your sales people to understand the body language signals sent in selling, contact her at 404-371-8228.